



Netherlands Enterprise Agency – Tools for doing business abroad


Sonja Munnix, e-mobility advisor






How can we help you?

Knowledge & Information

Make use of our knowledge of the local situation and market trends and opportunities. 


- > [Customized country information \(LIOM\)](#)
- > [Starters International Business](#)
 - > [Coaching Vouchers](#)
 - > [Knowledge Vouchers](#)
 - > [Market Entry Vouchers](#)
 - > [Mission Vouchers](#)
 - > [Individual trade fair participation](#)
 - > [Kickstart Vouchers](#)

Network & Contacts

Find new contacts, partners and customers through our international network. 

- > [Business Development Coordinators \(BDC\)](#)
- > [Business Partner Support \(BPS\)](#)
- > [Orange Trade Mission Fund \(OHMF\)](#)
- > [Missions \(our news letter\)](#)
- > [Enterprise Europe Network \(EEN\)](#)
- > [International organisations \(EU, EBRD\)](#)

Promotion of interests

On-site collaboration on local opportunities and solutions. 

- > [Partners for International Business \(PIB\)](#)
 - > [Netherlands Branding](#)
 - > [Government to government \(G2G\)](#)
 - > [Knowledge to knowledge \(K2K\)](#)

The Netherlands Enterprise Agency

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Funding

Find financing that matches your ambitions. 

- > [DHI subsidy scheme](#)
- > [Partners for Water](#)
- > [SDG Partnership \(SDGP\)](#)
- > [Fonds Verantwoord Ondernemen \(FVO\)](#)
- > [Fund against Child Labour – FBK](#)



Starters International Business

- **Coaching vouchers**
Individual guidance on strategic action plan
- **Market entry vouchers**
Introductions to local networks, experts and support with setting up local presence
- **Knowledge vouchers**
Tax or legal support
- **Individual exhibition vouchers**
Individual exhibition participation
- **Mission vouchers**
Participation in trade mission / collective exhibition participation
- **Kickstart vouchers**
Hire expertise to mitigate negative impact of covid-19

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DHI

Subsidy (50%)

Max. 100.000 – 200.000 Euro

Demonstration Project (D)

Demonstration of technology, capital goods or service
Show (cost)-effectiveness in the local context

Feasibility Studies (H)

Assessment of the profitability of a foreign investment in a product or service

Investment preparation studies (I)

Assessment of the technical and commercial profitability of an investment

Who? Individual exporting NL SME companies

Quicksan => Advice => Application

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Partners for International Business

- **3-year strategic program**: PPP between NL Government and NL private sector in specific market/sector combination
- To create **market entrance and long term positioning of clusters** of Dutch SME's in promising markets
- **Collective entry and NL branding** in promotion, events, fairs and trade missions & paid local liaison
- At least 5-8 active SME's in **1 value chain/sector**
- Intake => (Draft application => Action plan & Covenant
- rvo.nl/pib





Thank you for your attention!
Please contact me if you have any questions

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